

2016 - Exams Attempted Once and Passed by Pre-Licensing Education Provider
(through September 2016)

LIFE & HEALTH - Exams Attempted Once and Passed

PRE-LICENSING EDUCATION PROVIDER	JANUARY - JUNE 2016			JULY 2016			AUGUST 2016			SEPTEMBER 2016			TOTAL 2016		
	taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate
0Chance2Fail	2	2	100%	3	1	33%	1	0	0%	1	1	100%	7	4	57%
360training.com, Inc.	6	5	83%				2	1	50%				8	6	75%
A. D. BANKER & COMPANY	28	18	64%	5	3	60%	3	1	33%	12	5	42%	48	27	56%
COMMONWEALTH SCHOOLS OF INS	14	8	57%	3	2	67%				4	0	0%	21	10	48%
CPMI PROFESSIONAL DEVELOPMENT, INC.							1	0	0%	1	1	100%	2	1	50%
ExamFX, INC.	236	130	55%	38	20	53%	31	21	68%	35	19	54%	340	190	56%
INDEPENDENT INSURANCE AGENTS OF INDIANA	10	5	50%	2	1	50%							12	6	50%
INDIANA ASSOCIATION OF INS & FINANCIAL ADVISORS, INC.	2	1	50%	1	0	0%	2	2	100%				5	3	60%
INDIANA LICENSING SCHOOL	1	1	100%				1	1	100%				2	2	100%
INSURANCE CAREER TRAINING INC.	8	4	50%				2	2	100%	2	0	0%	12	6	50%
INSURANCE LEARNING CENTER	1	0	0%							1	0	0%	2	0	0%
IVY TECH COMMUNITY COLLEGE BLOOMINGTON CAMPUS	14	8	57%	4	2	50%	2	2	100%	5	2	40%	25	14	56%
IVY TECH COMMUNITY COLLEGE-WABASH VALLEY	17	9	53%	2	1	50%	4	2	50%	2	1	50%	25	13	52%
KAPLAN FINANCIAL EDUCATION	75	53	71%	14	11	79%	14	9	64%	7	5	71%	110	78	71%
MONTGOMERY INSURANCE SCHOOL	252	133	53%	26	15	58%	30	19	63%	19	9	47%	327	176	54%
NATIONAL ONLINE INSURANCE SCHOOL, LLC	3	2	67%							2	2	100%	5	4	80%
PATHFINDER CORPORATION	195	129	66%	38	26	68%	33	26	79%	33	21	64%	299	202	68%
PRELICENSE.COM	21	10	48%	2	1	50%	1	1	100%	3	2	67%	27	14	52%
PROFESSIONAL TRAINING INSTITUTION, INC.	28	16	57%	7	4	57%	7	2	29%	6	4	67%	48	26	54%
SECURITIES TRAINING CORPORATION	8	4	50%	1	1	100%	2	1	50%	1	0	0%	12	6	50%
TESTEACHERS	37	23	62%	3	3	100%	6	3	50%	6	5	83%	52	34	65%
THE LICENSE COACH	20	8	40%	2	1	50%	2	2	100%				24	11	46%
XCEL TESTING SOLUTIONS LLC	448	330	74%	76	57	75%	89	72	81%	81	59	73%	694	518	75%
	1426	899	63%	227	149	66%	233	167	72%	221	136	62%	2107	1351	64%

PROPERTY & CASUALTY - Exams Attempted Once and Passed

PRE-LICENSING EDUCATION PROVIDER	JANUARY - JUNE 2016			JULY 2016			AUGUST 2016			SEPTEMBER 2016			TOTAL 2016		
	taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate
0Chance2Fail	2	1	50%				5	2	40%				7	3	43%
360training.com, Inc.	12	8	67%	4	1	25%	1	1	100%	3	1	33%	20	11	55%
A. D. BANKER & COMPANY	11	2	18%	4	1	25%	1	1	100%				16	4	25%
BOB PERKINS & ASSOCIATES	1	1	100%										1	1	100%
COMMONWEALTH SCHOOLS OF INS	10	3	30%				1	1	100%				11	4	36%
CPMI PROFESSIONAL DEVELOPMENT, INC.	6	3	50%				1	0	0%	1	0	0%	8	3	38%
ExamFX, INC.	68	21	31%	12	3	25%	8	3	38%	8	4	50%	96	31	32%
INDEPENDENT INSURANCE AGENTS OF INDIANA	9	1	11%	1	1	100%	2	1	50%				12	3	25%
INDIANA ASSOCIATION OF INS & FINANCIAL ADVISORS, INC.	1	0	0%										1	0	0%
INDIANA LICENSING SCHOOL	1	1	100%	2	0	0%	1	1	100%				4	2	50%
INSURANCE CAREER TRAINING INC.	11	3	27%	5	3	60%	1	1	100%	4	1	25%	21	8	38%
INSURANCE LEARNING CENTER	3	2	67%	1	0	0%	1	1	100%				5	3	60%
INSURANCE SCHOOLS, INC.	2	0	0%	1	1	100%	1	0	0%	1	0	0%	5	1	20%
IVY TECH COMMUNITY COLLEGE BLOOMINGTON CAMPUS	8	1	13%				1	1	100%	1	1	100%	10	3	30%
IVY TECH COMMUNITY COLLEGE-WABASH VALLEY	15	8	53%	2	2	100%	5	1	20%				22	11	50%
KAPLAN FINANCIAL EDUCATION	45	11	24%	10	3	30%	9	1	11%	5	1	20%	69	16	23%
LIBERTY MUTUAL INSURANCE COMPANY	17	12	71%							1	1	100%	18	13	72%
MONTGOMERY INSURANCE SCHOOL	145	84	58%	24	19	79%	26	15	58%	21	12	57%	216	130	60%
PATHFINDER CORPORATION	271	145	54%	26	18	69%	55	29	53%	22	13	59%	374	205	55%
PRELICENSE.COM	10	4	40%	3	1	33%				2	1	50%	15	6	40%
PROFESSIONAL TRAINING INSTITUTION, INC.	37	18	49%	5	2	40%	17	12	71%	2	1	50%	61	33	54%
TESTEACHERS	31	9	29%	2	0	0%	6	1	17%	3	0	0%	42	10	24%
THE LICENSE COACH	1	0	0%	1	1	100%				1	1	100%	3	2	67%
XCEL TESTING SOLUTIONS LLC	9	1	11%							1	0	0%	10	1	10%
	717	338	47%	103	56	54%	142	72	51%	76	37	49%	1037	503	49%

PERSONAL LINES - Exams Attempted Once and Passed

PRE-LICENSING EDUCATION PROVIDER	JANUARY - JUNE 2016			JULY 2016			AUGUST 2016			SEPTEMBER 2016			TOTAL 2016		
	taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate
0Chance2Fail	2	0	0%										2	0	0%
360training.com, Inc.	2	2	100%										2	2	100%
A. D. BANKER & COMPANY	4	1	25%				1	1	100%				5	2	40%
BOB PERKINS & ASSOCIATES	1	0	0%										1	0	0%
ExamFX, INC.	7	3	43%	2	0	0%							9	3	33%
GOVERNMENT EMPLOYEES INSURANCE COMPANY (GEICO)	59	57	97%	10	10	100%	32	32	100%	7	7	100%	108	106	98%
INDEPENDENT INSURANCE AGENTS OF INDIANA	1	0	0%							1	1	100%	2	1	50%
INDIANA LICENSING SCHOOL	1	0	0%										1	0	0%
INSURANCE CAREER TRAINING INC.	1	0	0%	1	1	100%							2	1	50%
INSURANCE LEARNING CENTER	2	1	50%	1	1	100%							3	2	67%
IVY TECH COMMUNITY COLLEGE BLOOMINGTON CAMPUS	1	0	0%				1	0	0%				2	0	0%
KAPLAN FINANCIAL EDUCATION	5	3	60%	1	0	0%	2	2	100%				8	5	63%
LIBERTY MUTUAL INSURANCE COMPANY							1	1	100%				1	1	100%
MONTGOMERY INSURANCE SCHOOL	6	2	33%										6	2	33%
PATHFINDER CORPORATION	6	2	33%	4	1	25%	1	1	100%	1	0	0%	12	4	33%
TESTEACHERS	47	11	23%	7	2	29%	3	0	0%	7	2	29%	64	15	23%
	145	82	57%	26	15	58%	41	37	90%	16	10	63%	228	144	63%

LIFE - Exams Attempted Once and Passed

PRE-LICENSING EDUCATION PROVIDER	JANUARY - JUNE 2016			JULY 2016			AUGUST 2016			SEPTEMBER 2016			TOTAL 2016		
	taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate
0Chance2Fail	1	1	100%	1	1	100%				1	1	100%	3	3	100%
A. D. BANKER & COMPANY	26	17	65%	6	4	67%	10	5	50%	4	1	25%	46	27	59%
COMMONWEALTH SCHOOLS OF INS	7	1	14%				1	0	0%				8	1	13%
CPMI PROFESSIONAL DEVELOPMENT, INC.	1	0	0%										1	0	0%
ExamFX, INC.	48	25	52%	9	3	33%	4	4	100%	6	4	67%	67	36	54%
INDEPENDENT INSURANCE AGENTS OF INDIANA	2	1	50%							1	0	0%	3	1	33%
INDIANA ASSOCIATION OF INS & FINANCIAL ADVISORS, INC.	1	0	0%	1	0	0%							2	0	0%
INDIANA LICENSING SCHOOL	4	1	25%							2	1	50%	6	2	33%
INSURANCE CAREER TRAINING INC.	3	0	0%	1	1	100%							4	1	25%
INSURANCE LEARNING CENTER	1	0	0%										1	0	0%
IVY TECH COMMUNITY COLLEGE BLOOMINGTON CAMPUS	5	2	40%	1	0	0%	2	0	0%	1	1	100%	9	3	33%
KAPLAN FINANCIAL EDUCATION	14	7	50%	3	1	33%	2	2	100%	2	2	100%	21	12	57%
MONTGOMERY INSURANCE SCHOOL	5	0	0%	1	0	0%				2	1	50%	8	1	13%
PATHFINDER CORPORATION	58	39	67%	4	4	100%	8	7	88%	6	2	33%	76	52	68%
PRELICENSE.COM	3	1	33%	1	1	100%							4	2	50%
PRIMERICA LIFE INSURANCE COMPANY	184	67	36%	32	12	38%	38	12	32%	35	15	43%	289	106	37%
PROFESSIONAL TRAINING INSTITUTION, INC.	8	2	25%	2	1	50%				2	0	0%	12	3	25%
TESTEACHERS	26	17	65%	5	2	40%	2	0	0%	4	0	0%	37	19	51%
THE LICENSE COACH	14	5	36%	2	0	0%				1	0	0%	17	5	29%
XCEL TESTING SOLUTIONS LLC	25	13	52%	4	3	75%	3	3	100%	4	3	75%	36	22	61%
	436	199	46%	73	33	45%	70	33	47%	71	31	44%	650	296	46%

HEALTH - Exams Attempted Once and Passed

PRE-LICENSING EDUCATION PROVIDER	JANUARY - JUNE 2016			JULY 2016			AUGUST 2016			SEPTEMBER 2016			TOTAL 2016		
	taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate
0Chance2Fail				1	0	0%	1	0	0%				2	0	0%
A. D. BANKER & COMPANY	9	3	33%	2	2	100%							11	5	45%
COMMONWEALTH SCHOOLS OF INS	3	0	0%				2	2	100%	1	0	0%	6	2	33%
ExamFX, INC.	66	30	46%	4	1	25%	11	4	36%	10	6	60%	91	41	45%
GREENLIGHT TRAINING INC	2	2	100%										2	2	100%
INDIANA LICENSING SCHOOL	1	0	0%										1	0	0%
INSURANCE CAREER TRAINING INC.	1	0	0%										1	0	0%
IVY TECH COMMUNITY COLLEGE BLOOMINGTON CAMPUS	1	1	100%				1	0	0%				2	1	50%
KAPLAN FINANCIAL EDUCATION	1	0	0%	1	0	0%	1	1	100%	2	0	0%	5	1	20%
MONTGOMERY INSURANCE SCHOOL	4	0	0%							1	1	100%	5	1	20%
NATIONAL ONLINE INSURANCE SCHOOL, LLC										2	0	0%	2	0	0%
PATHFINDER CORPORATION	8	5	63%	2	1	50%	2	1	50%	3	3	100%	15	10	67%
PRELICENSE.COM	2	2	100%				1	0	0%				3	2	67%
PROFESSIONAL TRAINING INSTITUTION, INC.	1	0	0%	1	1	100%	1	1	100%				3	2	67%
TESTEACHERS	7	4	57%				2	2	100%				9	6	67%
THE LICENSE COACH	5	2	40%				1	0	0%				6	2	33%
XCEL TESTING SOLUTIONS LLC	12	9	75%	6	5	83%	9	6	67%	5	3	60%	32	23	72%
	123	58	47%	16	10	63%	31	17	55%	24	13	54%	194	98	51%

2016 - All Exams Taken and Passed by Pre-Licensing Education Provider
(through September 2016)

LIFE & HEALTH - All Exams Taken and Passed

PRE-LICENSING EDUCATION PROVIDER	JANUARY - JUNE 2016			JULY 2016			AUGUST 2016			SEPTEMBER 2016			TOTAL 2016		
	taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate
0Chance2Fail	2	2	100%	5	1	20%	4	0	0%	1	1	100%	12	4	33%
360training.com, Inc.	9	5	56%				3	2	67%				12	7	58%
A. D. BANKER & COMPANY	48	26	54%	5	3	60%	6	2	33%	21	7	33%	80	38	48%
COMMONWEALTH SCHOOLS OF INS	20	10	50%	10	5	50%				8	0	0%	38	15	39%
CPMI PROFESSIONAL DEVELOPMENT, INC.	1	1	100%				1	0	0%	1	1	100%	3	2	67%
ExamFX, INC.	424	199	47%	53	28	53%	47	28	60%	47	24	51%	571	279	49%
INDEPENDENT INSURANCE AGENTS OF INDIANA	18	7	39%	4	2	50%							22	9	41%
INDIANA ASSOCIATION OF INS & FINANCIAL ADVISORS, INC.	4	3	75%	2	1	50%	2	2	100%				8	6	75%
INDIANA LICENSING SCHOOL	10	2	20%				1	1	100%				11	3	27%
INSURANCE CAREER TRAINING INC.	15	7	47%				2	2	100%	2	0	0%	19	9	47%
INSURANCE LEARNING CENTER	2	1	50%							2	1	50%	4	2	50%
IVY TECH COMMUNITY COLLEGE BLOOMINGTON CAMPUS	26	13	50%	5	3	60%	3	2	67%	7	2	29%	41	20	49%
IVY TECH COMMUNITY COLLEGE-WABASH VALLEY	28	13	46%	3	1	33%	5	3	60%	4	1	25%	40	18	45%
KAPLAN FINANCIAL EDUCATION	109	73	67%	20	14	70%	25	14	56%	15	8	53%	169	109	64%
MONTGOMERY INSURANCE SCHOOL	446	222	50%	37	20	54%	49	22	45%	35	14	40%	567	278	49%
NATIONAL ONLINE INSURANCE SCHOOL, LLC	6	4	67%							2	2	100%	8	6	75%
PATHFINDER CORPORATION	329	174	53%	57	37	65%	45	33	73%	39	23	59%	470	267	57%
PRELICENSE.COM	36	17	47%	2	1	50%	3	2	67%	4	3	75%	45	23	51%
PROFESSIONAL TRAINING INSTITUTION, INC.	52	26	50%	11	6	55%	10	4	40%	9	6	67%	82	42	51%
SECURITIES TRAINING CORPORATION	15	8	53%	1	1	100%	3	2	67%	1	0	0%	20	11	55%
TESTEACHERS	67	35	52%	5	3	60%	8	4	50%	9	6	67%	89	48	54%
THE LICENSE COACH	41	13	32%	3	2	67%	3	2	67%				47	17	36%
XCEL TESTING SOLUTIONS LLC	606	388	64%	107	71	66%	111	78	70%	106	71	67%	930	608	65%
	2314	1249	54%	330	199	60%	3288	1821	55%	0	0	####	3288	1821	55%

PROPERTY & CASUALTY - All Exams Taken and Passed

PRE-LICENSING EDUCATION PROVIDER	JANUARY - JUNE 2016			JULY 2016			AUGUST 2016			SEPTEMBER 2016			TOTAL 2016		
	taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate
0Chance2Fail	6	2	33%				8	4	50%	1	1	100%	15	7	47%
360training.com, Inc.	20	12	60%	4	1	25%	5	2	40%	5	2	40%	34	17	50%
A. D. BANKER & COMPANY	27	8	30%	11	3	27%	4	2	50%				42	13	31%
BOB PERKINS & ASSOCIATES	1	1	100%										1	1	100%
COMMONWEALTH SCHOOLS OF INS	32	8	25%				1	1	100%				33	9	27%
CPMI PROFESSIONAL DEVELOPMENT, INC.	9	5	56%				3	0	0%	10	2	20%	22	7	32%
ExamFX, INC.	176	55	31%	16	5	31%	23	9	39%	16	6	38%	231	75	32%
INDEPENDENT INSURANCE AGENTS OF INDIANA	25	7	28%	1	1	100%	6	3	50%				32	11	34%
INDIANA ASSOCIATION OF INS & FINANCIAL ADVISORS, INC.	4	1	25%										4	1	25%
INDIANA LICENSING SCHOOL	1	1	100%	5	1	20%	1	1	100%				7	3	43%
INSURANCE CAREER TRAINING INC.	41	8	20%	14	3	21%	6	4	67%	6	1	17%	67	16	24%
INSURANCE LEARNING CENTER	3	2	67%	3	1	33%	1	1	100%				7	4	57%
INSURANCE SCHOOLS, INC.	3	1	33%	1	1	100%	2	0	0%	1	0	0%	7	2	29%
IVY TECH COMMUNITY COLLEGE BLOOMINGTON CAMPUS	16	3	19%	1	1	100%	2	2	100%	3	2	67%	22	8	36%
IVY TECH COMMUNITY COLLEGE-WABASH VALLEY	28	12	43%	2	2	100%	8	2	25%	1	1	100%	39	17	44%
KAPLAN FINANCIAL EDUCATION	126	36	29%	24	7	29%	21	7	33%	15	6	40%	186	56	30%
LIBERTY MUTUAL INSURANCE COMPANY	27	15	56%							1	1	100%	28	16	57%
MONTGOMERY INSURANCE SCHOOL	244	124	51%	35	22	63%	54	26	48%	33	18	55%	366	190	52%
PATHFINDER CORPORATION	523	233	45%	50	31	62%	94	48	51%	43	17	40%	710	329	46%
PRELICENSE.COM	16	5	31%	5	1	20%	1	1	100%	2	1	50%	24	8	33%
PROFESSIONAL TRAINING INSTITUTION, INC.	78	34	44%	8	4	50%	29	16	55%	7	2	29%	122	56	46%
TESTEACHERS	62	20	32%	10	4	40%	15	3	20%	9	3	33%	96	30	31%
THE LICENSE COACH	1	0	0%	1	1	100%				1	1	100%	3	2	67%
XCEL TESTING SOLUTIONS LLC	20	6	30%							2	1	50%	22	7	32%
	1469	593	40%	191	89	47%	284	132	46%	156	65	42%	2098	878	42%

PERSONAL LINES - All Exams Taken and Passed

PRE-LICENSING EDUCATION PROVIDER	JANUARY - JUNE 2016			JULY 2016			AUGUST 2016			SEPTEMBER 2016			TOTAL 2016		
	taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate
0Chance2Fail	9	0	0%				1	1	100%				10	1	10%
360training.com, Inc.	2	2	100%										2	2	100%
A. D. BANKER & COMPANY	12	3	25%				1	1	100%				13	4	31%
BOB PERKINS & ASSOCIATES	2	0	0%										2	0	0%
ExamFX, INC.	26	8	31%	2	0	0%	1	0	0%				29	8	28%
GOVERNMENT EMPLOYEES INSURANCE COMPANY (GEICO)	61	59	97%	10	10	100%	32	32	100%	7	7	100%	110	108	98%
INDEPENDENT INSURANCE AGENTS OF INDIANA	2	0	0%							1	1	100%	3	1	33%
INDIANA LICENSING SCHOOL	1	0	0%										1	0	0%
INSURANCE CAREER TRAINING INC.	4	2	50%	1	1	100%							5	3	60%
INSURANCE LEARNING CENTER	5	1	20%	1	1	100%							6	2	33%
IVY TECH COMMUNITY COLLEGE BLOOMINGTON CAMPUS	8	0	0%				2	1	50%				10	1	10%
KAPLAN FINANCIAL EDUCATION	11	5	46%	3	1	33%	2	2	100%				16	8	50%
LIBERTY MUTUAL INSURANCE COMPANY							1	1	100%				1	1	100%
MONTGOMERY INSURANCE SCHOOL	18	6	33%				1	0	0%				19	6	32%
PATHFINDER CORPORATION	17	5	29%	11	3	27%	12	2	17%	1	0	0%	41	10	24%
TESTEACHERS	86	19	22%	19	6	32%	6	1	17%	15	5	33%	126	31	25%
	264	110	42%	47	22	47%	59	41	69%	24	13	54%	394	186	47%

LIFE - All Exams Taken and Passed

PRE-LICENSING EDUCATION PROVIDER	JANUARY - JUNE 2016			JULY 2016			AUGUST 2016			SEPTEMBER 2016			TOTAL 2016		
	taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate
0Chance2Fail	1	1	100%	1	1	100%				1	1	100%	3	3	100%
A. D. BANKER & COMPANY	41	22	54%	8	6	75%	12	7	58%	11	5	46%	72	40	56%
COMMONWEALTH SCHOOLS OF INS	19	5	26%				3	1	33%				22	6	27%
CPMI PROFESSIONAL DEVELOPMENT, INC.	2	1	50%										2	1	50%
ExamFX, INC.	81	35	43%	21	4	19%	9	7	78%	9	5	56%	120	51	43%
INDEPENDENT INSURANCE AGENTS OF INDIANA	2	1	50%							2	1	50%	4	2	50%
INDIANA ASSOCIATION OF INS & FINANCIAL ADVISORS, INC.	3	1	33%	4	1	25%							7	2	29%
INDIANA LICENSING SCHOOL	9	2	22%				1	0	0%	2	1	50%	12	3	25%
INSURANCE CAREER TRAINING INC.	6	2	33%	1	1	100%							7	3	43%
INSURANCE LEARNING CENTER	1	0	0%										1	0	0%
IVY TECH COMMUNITY COLLEGE BLOOMINGTON CAMPUS	8	2	25%	1	0	0%	2	0	0%	1	1	100%	12	3	25%
KAPLAN FINANCIAL EDUCATION	33	12	36%	8	3	38%	3	3	100%	2	2	100%	46	20	43%
MONTGOMERY INSURANCE SCHOOL	16	6	38%	3	0	0%	1	1	100%	2	1	50%	22	8	36%
PATHFINDER CORPORATION	90	52	58%	5	4	80%	11	8	73%	13	5	39%	119	69	58%
PRELICENSE.COM	6	2	33%	4	2	50%							10	4	40%
PRIMERICA LIFE INSURANCE COMPANY	325	106	33%	81	20	25%	71	24	34%	82	31	38%	407	181	44%
PROFESSIONAL TRAINING INSTITUTION, INC.	17	6	35%	2	1	50%				4	1	25%	23	8	35%
TESTEACHERS	41	23	56%	10	4	40%	7	1	14%	13	0	0%	71	28	39%
THE LICENSE COACH	23	11	48%	2	0	0%	4	2	50%	3	1	33%	32	14	44%
XCEL TESTING SOLUTIONS LLC	34	15	44%	4	3	75%	4	4	100%	6	4	67%	48	26	54%
	758	305	40%	155	50	32%	128	58	45%	151	59	39%	1040	472	45%

HEALTH - All Exams Taken and Passed

PRE-LICENSING EDUCATION PROVIDER	JANUARY - JUNE 2016			JULY 2016			AUGUST 2016			SEPTEMBER 2016			TOTAL 2016		
	taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate
0Chance2Fail				1	0	0%	2	0	0%				3	0	0%
A. D. BANKER & COMPANY	17	5	29%	2	2	100%							19	7	37%
COMMONWEALTH SCHOOLS OF INS	10	2	20%				2	2	100%	2	0	0%	14	4	29%
ExamFX, INC.	110	48	44%	4	1	25%	16	4	25%	10	6	60%	140	59	42%
GREENLIGHT TRAINING INC	2	2	100%										2	2	100%
INDIANA LICENSING SCHOOL	2	0	0%										2	0	0%
INSURANCE CAREER TRAINING INC.	1	0	0%										1	0	0%
IVY TECH COMMUNITY COLLEGE BLOOMINGTON CAMPUS	1	1	100%				1	0	0%				2	1	50%
KAPLAN FINANCIAL EDUCATION	1	0	0%	1	0	0%	3	2	67%	3	0	0%	8	2	25%
MONTGOMERY INSURANCE SCHOOL	6	1	17%							1	1	100%	8	3	38%
NATIONAL ONLINE INSURANCE SCHOOL, LLC										4	1	25%	8	2	25%
PATHFINDER CORPORATION	26	8	31%	5	2	40%	2	1	50%	4	3	75%	37	14	38%
PRELICENSE.COM	2	2	100%				2	1	50%				4	3	75%
PROFESSIONAL TRAINING INSTITUTION, INC.	1	0	0%	1	1	100%	1	1	100%				3	2	67%
TESTEACHERS	15	7	47%				2	2	100%				17	9	53%
THE LICENSE COACH	5	2	40%				1	0	0%				6	2	33%
XCEL TESTING SOLUTIONS LLC	16	11	69%	6	5	83%	10	7	70%	8	4	50%	40	27	68%
	215	89	41%	20	11	55%	42	20	48%	32	15	47%	314	137	44%